## SCHEDULE TRAINING 2020
## ARCHIPELAGO BALI

| No | Topic | Trainer | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Okt | Nov | Des | Price |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Banking Series** | | | | | | | | | | | | | | |
| 1 | Manajemen Risiko Operasional Bank | Drs. Deddy Jacobus, CIR, CCSA | 16-17 | | 12-13 | | 14-15 | | 23-24 | | 10-11 | | 12-13 | | 6.250.000 |
| 2 | Penerapan Prinsip Know Your Customer & Anti Money Laundering | Kurnia Hadi | 21-22 | | 17-18 | | 4-5 | | 16-17 | | 15-16 | | 23-24 | | 6.250.000 |
| 3 | SOP for Banks | Ady A Subagya | | 6-7 | 11-12 | 8-9 | | 8-9 | | 3-4 | | 8-9 | | 3-4 | 6.250.000 |
| | **Corporate Communication Series** | | | | | | | | | | | | | | |
| 4 | CSR Strategi Menuju GCG | Drs. Ludwig Suparmo, M.Si (Kode: Kom) | 22-23 | | 9-10 | | 14-15 | | 6-7 | | 2-3 | | | | 6.250.000 |
| 5 | Strategic Media Planning | Gufroni Sakaril, Drs, MM, | 22-23 | | 18-19 | | | 22-23 | | 27-28 | | 21-22 | | 9-10 | 6.250.000 |
| 6 | How to Internalize Good Corporate Governance (GCG) | Wilson Arafat & Mohamad Fajri M.P, SH, MKn | 23-24 | | 18-19 | | 19-20 | | 23-24 | | 10-11 | 27-28 | | | 6.250.000 |
| 7 | Best Practice : Corporate Event Management | Ujang Rusdianto, S.I.Kom, M.IKom | 23-24 | | 18-19 | | 14-15 | | 23-24 | | 10-11 | | 19-20 | 3-4 | 6.250.000 |
| 8 | Effective Public Relations | Drs . Achmad Sablie, Psi | 27-28 | | | 27-28 | | | 9-10 | | | | | | 6.250.000 |
| 9 | Teknik Dan Skill Mengelola Corporate Identity | Ujang Rusdianto, S.I.Kom, M.IKom | 30-31 | | | 2-3 | | 4-5 | | 6-7 | | 1-2 | 26-27 | | 6.250.000 |
| 10 | Optimalisasi Cyber Public Relations | Ujang Rusdianto, S.I.Kom, M.IKom | | 6-7 | 9-10 | | | 8-9 | | 24-25 | | 8-9 | | 3-4 | 6.250.000 |
| 11 | Effective PR Advocacy | Gufroni Sakaril, Drs, MM, | | 11-12 | | 14-15 | | 8-9 | | 24-25 | | | | 2-3 | 6.250.000 |
| 12 | Crisis Communication Management And Media Interview Simulation | Drs. Ludwig Suparmo, M.Si (Kode: Kom) | | 17-18 | | 15-16 | | 22-23 | | 24-25 | | 15-16 | | | 6.250.000 |
| 13 | Corporate Secretary : Menghadapi Bisnis Global | Setiono Winardi SH., MBA. | | | 12-13 | | | | | | | | | | 6.250.000 |
| | **Finance Series** | | | | | | | | | | | | | | |
| 14 | Asset Management | Andri Krisnanto, SE, MM. | 20-21 | | 16-17 | 23-24 | 11-12 | 25-26 | 20-21 | | 14-15 | 8-9 | 23-24 | 17-18 | 6.250.000 |
| 15 | Practical Debt Collection | Drs. Bambang Haryanto, M.Ed | 27-28 | | 30-31 | 27-28 | | 1-2 | 27-28 | 27-28 | 28-29 | | 30-1 | | 6.250.000 |
| 16 | Finance For Non Finance | Pungky Kusumo Bintoro | 28-29 | 19-20 | 31-1 | 29-30 | 27-28 | | | | 29-30 | 27-28 | | | 6.250.000 |
| 17 | Financial Statements Analysis for Valuation | Ghani Basyar, SE, MM. | | 4-5 | | 7-8 | | 3-4 | 29-30 | | 1-2 | | 3-4 | | 6.250.000 |
| 18 | Enterprise Risk Management Berbasis ISO 31000:2009 | Drs. Deddy Jacobus, CIR, CCSA | | 6-7 | | 2-3 | | 4-5 | | 6-7 | | 1-2 | | 3-4 | 6.250.000 |
| 19 | Letter of Credit and International Trade | Kurnia Hadi | | 18-19 | | 21-22 | | 4-5 | 29-30 | | | 1-2 | | 3-4 | 6.250.000 |
| 20 | Risk Based Internal Audit | Bambang Pramono, MBA. | | 19-21 | | 15-17 | | 22-24 | 28-30 | | | 12-14 | | 9-11 | 7.750.000 |
| 21 | Basic Accounting | Subur Harahap, SE, Ak, Dipl.FP, MM, CFP®, CA, CMA(Aust) | | | 2-3 | | 22-23 | 8-9 | | 25-26 | | | 3-4 | | 6.250.000 |
| 22 | Regulasi dan Aplikasi Withholding Tax Indonesia | Subur Harahap, SE, Ak, Dipl.FP, MM, CFP®, CA, CMA(Aust) | | | 5-6 | | 14-15 | | 23-24 | | 3-4 | 1-2 | 5-6 | | 6.250.000 |
| | **HR Series** | | | | | | | | | | | | | | |
| 23 | General Affairs Management Development Program | Sih Hartono, SE., MM. | 2-3 | | | 2-3 | | 3-4 | 29-30 | 27-28 | | | 2-3 | | 6.250.000 |
| 24 | Certified Behaviour Analyst | Adi Mardianto, S.Psi, MBA. | 2-3 | 27-28 | | | 14-15 | | 8-9 | 27-28 | | 29-30 | | | 6.250.000 |
| 25 | Optimizing Companys KPIs with Balance Scorecard | Widodo Aryanto SE., MCom | 3-4 | 28-29 | | | 13-14 | | 23-24 | | 3-4 | | 19-20 | | 6.250.000 |
| 26 | Improving Individual Performance using 360 degree Feedback and Individual KPI | Daniel Saputro, MM., MBA. | 6-7 | | | 21-22 | 28-29 | | 29-30 | 27-28 | | 29-30 | 26-27 | | 6.250.000 |
| 27 | Pensiun Tetap Bahagia | Daniel Saputro, MM., MBA. | 7-8 | | | 1-2 | | | | 6-7 | | | | | 6.250.000 |
| 28 | Workload analysis | Drs. Adil Kurnia, M.Psi. MM. | 9-10 | | 5-6 | | 14-15 | | 9-10 | | 3-4 | 21-22 | 9-10 | | 6.250.000 |
| 29 | Personnel Administration Development Program | Sih Hartono, SE., MM. | 9-10 | | 5-6 | | 18-19 | | 9-10 | | 3-4 | | 5-6 | | 6.250.000 |
| 30 | Smart Interview | Bohman J. Silaen, S.Si., M.M., CPHR. | 13-14 | | 9-10 | | 11-12 | | 20-21 | | 9-10 | | 9-10 | | 6.250.000 |
| 31 | Comprehensive Compensation & Benefit Course | Sih Hartono, SE., MM. | 16-17 | | 12-13 | | 19-20 | | 23-24 | | 10-11 | | 12-13 | | 6.250.000 |
| 32 | Perjanjian Kerja Waktu Tertentu & Outsourcing | Cecilia Sri Hayani | 27-28 | 19-20 | 30-31 | 27-28 | | 1-2 | 27-28 | 27-28 | 28-29 | | 24-25 | | 6.250.000 |
| 33 | Transforming HR Mindset | Rheny Kartika | 30-31 | 27-28 | | 2-3 | 28-29 | | 29-30 | | 24-25 | 29-30 | 26-27 | | 6.250.000 |
| 34 | Creating Training Needs Analysis | ADI WIJAKSANA, Drs.Psi, CH, CHT | | 3-4 | | 22-23 | | 18-19 | | 18-19 | | 22-23 | | 16-17 | 6.250.000 |
| 35 | Business Plan and Road Map | Daniel Saputro, MM., MBA. | | 4-5 | | 6-7 | | 1-2 | | 3-4 | 28-29 | | 30-1 | | 6.250.000 |
| 36 | Organizational Culture Profile | Dra. H. Umi Mahmudah Hani, Psi. | | 4-5 | | 6-7 | | 8-9 | | 6-7 | | 8-9 | | 3-4 | 6.250.000 |
| 37 | Strategic Planning | Daniel Saputro, MM., MBA. | | 5-6 | | 29-30 | | | 27-28 | | 28-29 | | 30-1 | | 6.250.000 |
| 38 | Man Power Analysis & Workload Analysis | Adi Mardianto, S.Psi, MBA. | | 6-7 | | 8-9 | | 4-5 | | 6-7 | | | | | 6.250.000 |
| 39 | HR Management Development Program | Drs. Adil Kurnia, M.Psi. MM. | | 6-7 | | 8-9 | | 9-10 | 7-8 | 4-5 | 9-10 | 5-6 | 10-11 | 1-2 | 6.250.000 |
| 40 | Sistem Pengelolaan & Analisa Data Ke-HRD-an | Adi Mardianto, S.Psi, MBA. | | 10-11 | 30-31 | | | 18-19 | | 24-25 | 28-29 | | 30-1 | | 6.250.000 |
| 41 | Formalities for Expatriat | Cecilia Sri Hayani | | 10-11 | | 13-14 | | 18-19 | | 18-19 | | 12-13 | | 8-9 | 6.250.000 |
| 42 | Comprehensive HRIS (Human Resources Information System) | Cecilia Sri Hayani | | 17-18 | | 21-22 | | 8-9 | | 18-19 | | 19-20 | | 14-15 | 6.250.000 |
| 43 | Human Capital Development Analysis | Adi Mardianto, S.Psi, MBA. | | 17-18 | | 22-23 | | 18-19 | | 24-25 | | 23-24 | 30-1 | | 6.250.000 |
| 44 | Constructing Business Plan and Feasibility Study | Daniel Saputro, MM., MBA. | | | 11-12 | | 4-5 | | 7-8 | 31-1 | | | 2-3 | | 6.250.000 |
| 45 | Recruitment Management | Adi Mardianto, S.Psi, MBA. | | | 16-17 | | 18-19 | 9-10 | 23-24 | | 22-23 | | 19-20 | | 6.250.000 |
| 46 | Compliance Management | Setiono Winardi SH., MBA. | | | 26-27 | | | | 9-10 | | | | | 10-11 | 6.250.000 |
| 47 | Pelatihan Pra Purnabhakti | Hendra Kusnoto, SPsi, MM | | | | 16-17 | | | | | | | | | 6.250.000 |
| 48 | Kupas Tuntas Penyusunan SOP dan KPI | Daniel Saputro, MM., MBA. | | | | | 4-5 | | 10-11 | | 16-17 | 26-27 | | 8-9 | 6.250.000 |
| 49 | Compliance Management Training | Daniel Saputro, MM., MBA. | | | | | | | | 24-25 | | | | | 6.250.000 |
| 50 | Certified Job Analyst dan Job Evaluation Specialist Program | Pungki Purnadi, ST., MM., MHRM | | | | | | | | | | | 5-6 | | 6.250.000 |
| | **IT Series** | | | | | | | | | | | | | | |
| 51 | Disaster Recovery Planning & Business Continuity Planning | Goutama Bachtiar | 6-7 | | 2-3 | | 27-28 | | | | 4-5 | | | 11-12 | 6.250.000 |
| 52 | Cara Mudah Membuat dan Mengelola Situs Web Dengan CMS JOOMLA | Fazri Romadhona, S.Si | 9-10 | 27-28 | | 2-3 | 14-15 | 4-5 | 29-30 | | 3-4 | 1-2 | 26-27 | | 6.250.000 |
| 53 | Audit Teknologi Informasi | Goutama Bachtiar | 13-14 | | | 13-14 | | | | | 14-15 | | 9-10 | | 6.250.000 |
| 54 | Membuat dan Mengelola Situs Web Perusahaan | Fazri Romadhona, S.Si | 16-17 | | 5-6 | | 14-15 | | 9-10 | | 4-5 | | 5-6 | | 6.250.000 |
| 55 | COBIT | Goutama Bachtiar | 23-24 | | 16-17 | | 18-19 | | 13-14 | | | 19-20 | | | 6.250.000 |
| 56 | Step by Step Menjadi Programmer Handal Dengan Tools .Net Developer | Agus Sulaiman, S. Kom, MM | 23-24 | | 18-19 | | 22-23 | | 16-17 | | 23-24 | | 19-20 | | 6.250.000 |
| 57 | Information Technology Project Management | Goutama Bachtiar | 27-28 | | 30-31 | 27-28 | | 1-2 | 27-28 | 31-1 | 28-29 | | 30-1 | | 6.250.000 |
| 58 | IT Risk Management | Goutama Bachtiar | | 5-6 | | | 13-14 | | | 24-25 | | | | 9-10 | 6.250.000 |
| 59 | IT Governance | Goutama Bachtiar | | 10-11 | | 21-22 | | 18-19 | | 18-19 | | 12-13 | | 14-15 | 6.250.000 |
| 60 | Pemrograman Web dengan PHP dan MySQL | Fazri Romadhona, S.Si | | 20-21 | | 16-17 | | | | 24-25 | | | | 10-11 | 6.250.000 |
| | **Legal Series** | | | | | | | | | | | | | | |
| 61 | Hak Kekayaan Intelektual : Aspek Hukum, Proteksi, Prosedur & Komersialisasi | DR. Suyud Margono, SH., MHum., FCIArb | 2-3 | 27-28 | | | 14-15 | 8-9 | | 27-28 | | 29-30 | | | 6.250.000 |
| 62 | Drafting & Reviewing : International Joint Venture Agreement | DR. Suyud Margono, SH., MHum., FCIArb | 6-7 | | 18-19 | | 14-15 | | 16-17 | | 3-4 | | 30-1 | | 6.250.000 |
| 63 | Business Contract : Drafting and Reviewing | Fachri Ferdian Fachrul, SH, MH | 7-8 | | 2-3 | | 5-6 | | 6-7 | | 1-2 | | 3-4 | | 6.250.000 |
| 64 | Perancangan Peraturan Perundang-undangan (Legislative Drafting) | Irfan Hutagalung | 13-14 | | 9-10 | | 11-12 | | 13-14 | | 10-11 | | 12-13 | | 6.250.000 |
| 65 | International Joint Venture Agreement | DR. Suyud Margono, SH., MHum., FCIArb | 21-22 | | 16-17 | | 19-20 | | 23-24 | | 10-11 | 30-31 | | | 6.250.000 |

| | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 66 | Executive Corporate Law for Non Lawyer | DR. Suyud Margono, SH., MHum., FCIArb | | 4-5 | | 6-7 | | 9-10 | | 6-7 | | 1-2 | | 3-4 | 6.250.000 |
| 67 | Arbitration & Mediation : Alternative Dispute Resolution In Business | DR. Suyud Margono, SH., MHum., FCIArb | | 19-20 | | 16-17 | | 8-9 | | 3-4 | 28-29 | | 24-25 | | 6.250.000 |
| 68 | Arbitrase & Alternatif Penyelesaian Sengketa Lainnya | Dr. Gunawan, SH, MH, MM. | | | | 16-17 | | | | | 15-16 | | | | 6.250.000 |
| 69 | Aspek Hukum Penanganan Kredit Bermasalah Secara Efektif | Fachri Ferdian Fachrul, SH, MH | | | | | | | 2-3 | | | | | | 6.250.000 |
| 70 | Hukum Pasar Modal | Daniel Saputro, MM., MBA. | | | | | | | | 25-26 | | | | | 6.250.000 |
| | **Managerial Skills Series** | | | | | | | | | | | | | | |
| 71 | Applied Communication Training | Dianti Arudi & G. Suardhika | 2-3 | 27-28 | | 2-3 | 14-15 | | 6-7 | 27-28 | | 29-30 | 26-27 | | 6.250.000 |
| 72 | Practical Assertive Communication | Dianti Arudi, MBA. | 6-7 | | 9-10 | | 4-5 | | 13-14 | | 14-15 | | 2-3 | | 6.250.000 |
| 73 | Win-Win Negotiation Skills | ADI WIJAKSANA, Drs.Psi, CH, CHT | 6-7 | 19-20 | | 27-28 | | | 9-10 | 31-1 | | | 5-6 | | 6.250.000 |
| 74 | Comprehensive Managerial Skills & Leadership Training | G. Suardhika, MBA. | 6-7 | 20-21 | 2-3 | | 4-5 | | 9-10 | | 9-10 | | 2-3 | | 6.250.000 |
| 75 | Mastering Microsoft Excel 2007 Beyond For Office Automation | ERAWAN SUPRIATNA, S. Kom | 6-7 | | 2-3 | 29-30 | | | 20-21 | | 14-15 | | 18-19 | | 6.250.000 |
| 76 | Powerful Data Analysis & Reporting With Ms. Excel 2007 | ERAWAN SUPRIATNA, S. Kom | 9-10 | 6-7 | 5-6 | | | | | | 10-11 | | | | 6.250.000 |
| 77 | Infographic for Creative Presentation | Mr. Agus Gunawan | 9-10 | | 5-6 | | 14-15 | | 16-17 | | 9-10 | | 9-10 | | 6.250.000 |
| 78 | Self Empowerment Training | Winarto Abdullah Hidayat, Psi. Psikolog, | 13-14 | 19-20 | | 27-28 | | | 13-14 | 31-1 | | 26-27 | | | 6.250.000 |
| 79 | Coaching and Counseling Skills | Dra. Sri Endang Kamuljan, Psi., MBA. | 13-14 | | 9-10 | | 4-5 | | 13-14 | | 3-4 | | 4-5 | | 6.250.000 |
| 80 | Creative & Innovative Thinking | ADI WIJAKSANA, Drs.Psi, CH, CHT | 13-14 | 19-20 | 2-3 | | 4-5 | | | 3-4 | | 5-6 | | 8-9 | 6.250.000 |
| 81 | Assertive Communication Skills | Mr. Agus Gunawan | 16-17 | | 12-13 | | 19-20 | | 23-24 | | 15-16 | | 18-19 | | 6.250.000 |
| 82 | Creative Problem Solving And Decision Making | Dra. Sri Endang Kamuljan, Psi., MBA. | 16-17 | | 23-24 | | 18-19 | | 8-9 | | 17-18 | | 18-19 | | 6.250.000 |
| 83 | Modern Office Administration For Executive Secretary and Executive Administration | Drs. Elyus Lanin, M. Si. | 16-17 | | 2-3 | | 14-15 | | 8-9 | | 16-17 | | 2-3 | | 6.250.000 |
| 84 | Teknik Penulisan Naskah Public Relations | Ujang Rusdianto, S.I.Kom, M.IKom | 16-17 | | 12-13 | | 14-15 | | 9-10 | | 3-4 | | 12-13 | | 6.250.000 |
| 85 | Professional Administration Skills | Dra. Sri Endang Kamuljan, Psi., MBA. | 20-21 | | 16-17 | | 11-12 | | 20-21 | | 10-11 | | 11-12 | | 6.250.000 |
| 86 | Innovative Thinking dan DMAIC Problem Solving | Daniel Saputro, MM., MBA. | 20-21 | | 9-10 | | 11-12 | | 20-21 | | | | | | 6.250.000 |
| 87 | Comprehensive Supervisory Skills training | G. Suardhika, MBA. | 20-21 | | 16-17 | | 18-19 | | 20-21 | | 21-22 | | 18-19 | | 6.250.000 |
| 88 | Practical Service Excellence | Drs. Bambang Haryanto, M.Ed | 21-22 | | 11-12 | | 18-19 | | 20-21 | | 21-22 | | 18-19 | | 6.250.000 |
| 89 | Excellent Automation Process with Visual Basic Application for Excel 2007 | ERAWAN SUPRIATNA, S. Kom | 23-24 | | 18-19 | | | 8-9 | | 3-4 | | 15-16 | | 8-9 | 6.250.000 |
| 90 | Emotional Intelligensi | Dra. Sri Endang Kamuljan, Psi., MBA. | 27-28 | | | 13-14 | | 18-19 | | 18-19 | | 19-20 | | 14-15 | 6.250.000 |
| 91 | Effective Time Management & Delegation | G. Suardhika, MBA. | 27-28 | | | | | 8-9 | | | | | | 2-3 | 6.250.000 |
| 92 | Effective Sales Supervisor | Mr. Agus Gunawan | 30-31 | | | 2-3 | 27-28 | | 27-28 | | 28-29 | | 30-1 | | 6.250.000 |
| 93 | Comprehensive Leadership Program | G. Suardhika, MBA. | 30-31 | | | | 28-29 | | 29-30 | 27-28 | 24-25 | | | | 6.250.000 |
| 94 | Becoming a Strategic Thinking Leader | Daniel Saputro, MM., MBA. | | 4-5 | | 6-7 | | | 6-7 | | 14-15 | | 9-10 | | 6.250.000 |
| 95 | Becoming Professional | G. Suardhika, MBA. | | 4-5 | | | | | 13-14 | | | | | 14-15 | 6.250.000 |
| 96 | Comprehensive People Management Training | G. Suardhika, MBA. | | 6-7 | | 13-14 | 27-28 | | | 18-19 | 29-30 | | 26-27 | | 6.250.000 |
| 97 | Improving Quality of Customer Interaction & Handling Customer Complaint | Semba Biawan | | 6-7 | | 8-9 | 19-20 | 4-5 | | 6-7 | | 1-2 | | 3-4 | 6.250.000 |
| 98 | Manajemen Perkantoran Modern | Dra. Sri Endang Kamuljan, Psi., MBA. | | 10-11 | | 13-14 | | 18-19 | | 24-25 | | 15-16 | | 10-11 | 6.250.000 |
| 99 | Project & Team Leadership | G. Suardhika, MBA. | | 10-11 | | 16-17 | | 1-2 | | 24-25 | | 22-23 | | 8-9 | 6.250.000 |
| 100 | Effective Presentation Skills | ADI WIJAKSANA, Drs.Psi, CH, CHT | | 17-18 | | 13-14 | | 18-19 | | 10-11 | | 12-13 | | 14-15 | 6.250.000 |
| 101 | Report Writing | Semba Biawan | | 17-18 | | 16-17 | | 9-10 | | 24-25 | | 8-9 | | 10-11 | 6.250.000 |
| 102 | Powerful Database Analysis & Dashboard Reporting With Excel 2010 | ERAWAN SUPRIATNA, S. Kom | | 19-20 | | 13-14 | | 9-10 | | 24-25 | 10-11 | | 19-20 | | 6.250.000 |
| 103 | Electronic Filing Implementation With RMS & EFS Method Based on Document Regulation | ERAWAN SUPRIATNA, S. Kom | | 20-21 | | | | | | | | 8-9 | | 10-11 | 6.250.000 |
| 104 | Hospitality Asset Management 2017 | Anwar Haliyanto, MM | | 27-28 | | | | | | | | | | | 6.250.000 |
| 105 | Team & Commitment Building | Dra. Sri Endang Kamuljan, Psi., MBA. | | | | | 14-15 | | | | | | | | 6.250.000 |
| 106 | Advanced Multimedia Presentation | Ady A Subagya | | | | | | | | | 14-16 | | | | 7.750.000 |
| | **Operation Series** | | | | | | | | | | | | | | |
| 107 | Maintenance Manajemen | Indro Agung Handoko, ST. | 6-7 | | | 8-9 | 14-15 | 19-20 | | 24-25 | | 19-20 | | 14-15 | 6.250.000 |
| 108 | Permit to Work System (PTWS) | Ir. Dwi Handaya, MK3 | 7-8 | | 2-3 | | 13-14 | | 10-11 | 5-6 | | 14-15 | | 2-3 | 6.250.000 |
| 109 | Basic Hydraulic System for Heavy Equipment | Deny Krestiono | 9-10 | | 11-12 | | 14-15 | | 13-14 | | 3-4 | | 5-6 | | 7.750.000 |
| 110 | Security Risk Management | Haryoko | 15-16 | | 11-12 | | 13-14 | | 8-9 | | 15-16 | | 11-12 | | 6.250.000 |
| 111 | Procurement Negotiation & Contracting Strategy | Deni Danasenjaya, SE. MM. | 20-21 | | 6-7 | | 18-19 | | 13-14 | | 21-22 | | 18-19 | | 6.250.000 |
| 112 | Increasing Manufacturing Profit by Lego Assembly Line Simulation Training | Indro Agung Handoko, ST. | 23-24 | | | 13-14 | | 8-9 | | 24-25 | | 8-9 | | 8-9 | 6.250.000 |
| 113 | Pemahaman Penerapan Integrasi RSPO dan ISPO | Thomas Hidayat Kurniawan, Ir, MM | 23-24 | | 18-19 | | 19-20 | | 22-23 | | 15-16 | | 19-20 | | 6.250.000 |
| 114 | Strategic Procurement Management | Deni Danasenjaya, SE. MM. | 27-28 | | | 6-7 | | 1-2 | 27-28 | | 28-29 | | 30-1 | | 6.250.000 |
| 115 | Audit Internal RSPO dan ISPO | Thomas Hidayat Kurniawan, Ir, MM | 29-30 | | | 2-3 | 27-28 | | 6-7 | 31-1 | | 1-2 | 26-27 | | 6.250.000 |
| 116 | Ekspor Impor dan Kepabeanan | Sutomo Asngadi, SS., MM | | 4-5 | | 2-3 | | 2-3 | | 10-11 | 29-30 | | | 1-2 | 6.250.000 |
| 117 | Contractor Safety Management System (CSMS) | Ir. Dwi Handaya, MK3 | | 7-8 | | 13-14 | | | 8-9 | 27-28 | | 29-30 | | | 6.250.000 |
| 118 | Ergonomics for Excellent HSE Management | Yassierli PhD. | | 11-12 | | 14-15 | | 9-10 | | 10-11 | | 13-14 | | 8-9 | 6.250.000 |
| 119 | 5S & 7 Waste Management | Indro Agung Handoko, ST. | | 17-18 | | 21-22 | | 9-10 | | 24-25 | | 15-16 | 25-26 | | 6.250.000 |
| 120 | Strategic Sourcing & Vendor Selection Methods | Deni Danasenjaya, SE. MM. | | 17-18 | | 21-22 | | 8-9 | | 24-25 | | 19-20 | 26-27 | | 6.250.000 |
| 121 | Kaizen in The Office | Indro Agung Handoko, ST. | | 18-19 | | 22-23 | | 9-10 | | 24-25 | | 14-15 | | 14-15 | 6.250.000 |
| 122 | Basic HSE | Ir. Dwi Handaya, MK3 | | 19-20 | | 8-9 | | 18-19 | | 18-19 | | 21-22 | | 14-15 | 6.250.000 |
| 123 | Advanced Writing Policy and Procedure (SOP) | Ady A Subagya | | 19-20 | | 22-23 | | 18-19 | 29-30 | | | 19-20 | | 14-15 | 6.250.000 |
| 124 | Accurate Inventory Planning & Stock Control | Iwan Nova, MBA, CPIM. | | 20-21 | | 16-17 | | 9-10 | | 24-25 | | 19-20 | | 10-11 | 6.250.000 |
| 125 | An Implementation of Electronic Documents Management System (EDMS) for Computer Archive an | Gede Dody Sanjaya, ST., MMKom | | | | 16-17 | | 9-10 | | 24-25 | | 8-9 | | 10-11 | 6.250.000 |
| 126 | Enhance Data Processing Skills to Support Office Automation for Administration and Secretary | Gede Dody Sanjaya, ST., MMKom | | | | | 14-15 | | 9-10 | | 10-11 | | 5-6 | | 6.250.000 |
| 127 | HSE for Oil and Gas Training | Ir. Dwi Handaya, MK3 | | | | | | | | | 24-25 | | | | 6.250.000 |
| | **Sales & Marketing Series** | | | | | | | | | | | | | | |
| 128 | New Product Development (NPD) | Daniel Saputro, MM., MBA. | 15-16 | | 18-19 | | 15-16 | | 9-10 | | 2-3 | | 23-24 | | 6.250.000 |
| 129 | Effective Telemarketing | Drs. Bambang Haryanto, M.Ed | 16-17 | | 23-24 | | 14-15 | | 22-23 | 26-27 | | 29-30 | | | 6.250.000 |
| 130 | Desain Media Publikasi Perusahaan | Evy Saefullah | 21-22 | | 17-18 | 27-28 | | 8-9 | | 26-27 | | | 4-5 | | 6.250.000 |
| 131 | Strategic Issues in Experiential Marketing | Andri Krisnanto, SE, MM. | 23-24 | | 11-12 | | 13-14 | | 15-16 | | 10-11 | | 4-5 | | 6.250.000 |
| 132 | Applied CRM using CRM Strategy Map | Daniel Saputro, MM., MBA. | 29-30 | | | 17-18 | | 9-10 | | 10-11 | | 12-13 | | 16-17 | 6.250.000 |
| 133 | Telemarketing Skills Training | Silvia Agustina S | | 4-5 | | 1-2 | | 3-4 | | 5-6 | 30-1 | | | 2-3 | 6.250.000 |
| 134 | Effective Marketing Management | Drs. Bambang Haryanto, M.Ed | | 4-5 | | 6-7 | | 8-9 | | 3-4 | | 5-6 | | 8-9 | 6.250.000 |
| 135 | Integrated Marketing Communication | Drs. Ludwig Suparmo, M.Si (Kode: Kom) | | 5-6 | | 1-2 | | 3-4 | | 18-19 | 30-1 | | | 3-4 | 6.250.000 |
| 136 | Cara Cerdas Merancang Program Periklanan | Ahmad Sadariskar, M.Si | | 17-18 | | 21-22 | | 18-19 | | 18-19 | | 12-13 | | 8-9 | 6.250.000 |
| 137 | Merchandising Principles | Semba Biawan | | 18-19 | | 8-9 | | 18-19 | | 24-25 | | 14-15 | | 8-9 | 6.250.000 |

| | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 138 | Effective Selling Skills and Negotiation for AE | Semba Biawan | | 20-21 | | | | | | | | | | | 6.250.000 |
| 139 | Effective Customer Retention Marketing | Ujang Rusdianto, S.I.Kom, M.IKom | | 20-21 | | 16-17 | | 9-10 | | 24-25 | | 15-16 | | 10-11 | 6.250.000 |
| 140 | Applied Marketing Research Using Ms. Excel | Ghani Basyar, SE, MM. | | 20-21 | | 2-3 | | 18-19 | | 6-7 | | 15-16 | | 3-4 | 6.250.000 |
| 141 | Kupas tuntas Customer Satisfaction dan Loyalty | Daniel Saputro, MM., MBA. | | 21-22 | | | 15-16 | | 13-14 | | 3-4 | | 30-1 | | 6.250.000 |
| | **Training Series** | | | | | | | | | | | | | | |
| 142 | How to Identify Training Need (TNA) | Semba Biawan | 7-8 | | 2-3 | | 5-6 | | 9-10 | | 9-10 | | 3-4 | | 6.250.000 |
| 143 | How to Plan & Design Training Materials | Semba Biawan | 21-22 | | 17-18 | | 19-20 | | | 18-19 | | 22-23 | | 15-16 | 6.250.000 |
| 144 | Training For Trainers | Dra. Sri Endang Kamuljan, Psi., MBA. | 27-28 | | 30-31 | | | 1-2 | 29-30 | | | 1-2 | 26-27 | | 6.250.000 |
| 145 | Train The Trainers Program | ADI WIJAKSANA, Drs.Psi, CH, CHT | 29-30 | | | 1-2 | 28-29 | | | 5-6 | 30-1 | | | 9-10 | 6.250.000 |
| 146 | Conducting Corporate Training Curriculum | Drs. Bambang Haryanto, M.Ed | 29-30 | | 26-27 | | 27-28 | | 29-30 | | 24-25 | | | 2-3 | 6.250.000 |
| 147 | How To Plan & Organize Training | Semba Biawan | | 11-12 | | 14-15 | | 18-19 | | 10-11 | 15-16 | | 10-11 | | 6.250.000 |
| 148 | e-Training Facilitator | Drs. Bambang Haryanto, M.Ed | | 12-13 | | 13-14 | | 18-19 | | 10-11 | | 12-13 | | 15-16 | 6.250.000 |
| 149 | Comprehensive Training Management System for Training Officer | Semba Biawan | | 20-21 | 31-1 | | | 2-3 | 28-29 | | 29-30 | | | 1-2 | 6.250.000 |

**Note : Harga dan Tanggal Sewaktu-waktu dapat berubah.**


**Our Address :**
**Archipelago Bali**
ILP Center Building 2nd Floor Suite 219
Jl. Raya Pasar Minggu 39 A
Jakarta 12780

- Telp. : 021-7918 4991
- Fax. : 021-7919 8740
- Email : regtraining@indo.net.id
- Website : www.archipelagotraining.com/ trainingbali.co.id